



Dealer Discount Policy
Effective Date: Sept 21, 2007

Suncoast Automotive Performance, Inc. Distributor/Dealer Discount Policy:

***Earn In* - instead of Buy In.**

Wholesale and resale partners not otherwise covered by a written agreement shall receive discounts based on their earned partnership status:

Suncoast Direct Partner Level:	Discount Earned*:
Suncoast Dealer - New dealers and low level vendors	15% off any currently active factory direct pricing or jobber price (whichever is less).
Suncoast Partner - 6 to 10 hoods in a one month period or 20 hoods in purchase history	15% off any currently active factory direct pricing or 20% off jobber (whichever is less) for the remainder of that month and the entire next month.
Suncoast Silver Partner - 11 to 20 hoods in a one month period or 100 hoods in purchase history	15% off any currently active factory direct pricing or 25% off jobber (whichever is less) for the remainder of that month and the entire next 2 months.
Suncoast Gold Partner - Over 20 hoods in a one month period or 200 hoods in purchase history	15% off any currently active factory direct pricing or 30% off jobber (whichever is less) for the remainder of that month and the entire next 3 months.

* Discount is applied on the order that crosses the discount earning threshold and all future orders during that qualification period.

Stocking Warehouses	15% off any currently active factory direct pricing or 35% off jobber (whichever is less). Free Shipping on orders over \$10,000.00
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Print Advertising Co-op: 5% of purchases with proof of advertisement.
 (must show "Suncoast" or "Suncoast Automotive Performance"
 and proper logo, Suncoast Creations is no longer acceptable)

Shipping: FOB Bradenton, FL

Payment Terms:

Immediate:	4% discount for payment at time of order
Additionally,	2% discount for payment within 10 days from ship date
after 6 months:	(from ROG for stocking orders) Net due before 30 days from ship date 1% charge per month over 30 days past due